Spring 2-1-2004

MBA 655.01: Technology Perspective Seminar

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Course Description: In this course you will be expected to "put it all together" and utilize what you have learned in your previous business courses. You will be a member of a management team (2-4 members per team) which will be taking over the management responsibilities for a simulated company. Your company will be in direct competition with other companies in the industry and 62.5% of your grade will be determined by how successful you are in maximizing the wealth of your stockholders. The game will run for three years, each year will be run in four quarters - each team will submit decisions, the simulation will compute the results, and each team will receive a set of financial statements and a market summary report each period. At the end of each year the winning team will be determined by the year ending common stock price. At the end of years 1 and 2, each team will make an oral presentation analyzing the year. This course will challenge your ability to use a computer, to solve problems, to work as a part of a team, to prepare written documents, and to express yourself orally. Each team will be provided with an Excel spreadsheet which can be used for planning and preparing pro forma financial statements. Decision files will be submitted and result files will be received on the internet using Blackboard.

Grading:

1. Lab Test (12.5%): using Planner workbook.
   
   Year 1: 50 points

2. Individual Presentations (25%): presented at the end of years 1 and 2.
   
   Years 1 and 2: 50 points each

3. Playing the Simulation (62.5%): based on your year-end stock quotation.
   
   Year 1: 50 points  
   Year 2: 100 points  
   Year 3: 100 points

4. Peer Evaluation: to determine the distribution of points for 3 above.