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### BADM 340.01: Management And Organizational Behavior

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MANAGEMENT AND  
ORGANIZATIONAL BEHAVIOR

SPRING SEMESTER 2003

BAdm 340

Office: GBB 314

Text: Vecchio,  
4th Ed.

Dr. Andreason (An dra'son)

Hours: MW 11:10-12:00

| <u>DATE</u> | <u>CHAPTER</u> | <u>MATERIAL TO BE COVERED IN CLASS</u>               |
|-------------|----------------|--|
| Jan 27      | 1              | Introductory Lecture / Historical Development        |
| 29          |                | Historical Development                               |
| 31          |                | Studying Organizations                               |
| Feb 3       |                | Studying Organizations (Cont'd)                      |
| 5           | 7              | Exercise: Leadership for Survival                    |
| 7           |                | Lecture: Leadership                                  |
| 10          | 8              | Leadership (Cont'd) / Decision Making                |
| 12          |                | Decision Making (Cont'd) / Film: Effective Decisions |
| 14          |                | <u>EXAM #1</u>                                       |
| 17          |                | *****WASHINGTON/LINCOLN HOLIDAY*****                 |
| 19          | 4              | Motivation (Basic Concepts)                          |
| 21          |                | Motivation (Basic Concepts) (Cont'd)                 |
| 24          |                | Organizational Motivation                            |
| 26          | 3              | Learning: Changing Employee Behavior                 |
| 28          |                | Learning (Cont'd)                                    |
| Mar 3       | 5              | Enhancing Employee Motivation                        |
| 5           |                | Exercise: Theory X vs Theory Y                       |
| 7           | 11*            | Job Satisfaction [Read only p. 269-276]              |
| 10          |                | <u>EXAM #2</u>                                       |
| 12          | 6              | Conformity   |
| 14          |                | Conformity (Cont'd)                                  |
| 17          |                | Persuasion   |
| 19          |                | Persuasion / Power and Politics                      |
| 21          |                | Video: Obedience                                     |
| 24-28       |                | *****SPRING VACATION*****                            |
| Apr 31      | 9              | Group Dynamics                                       |
| 2           |                | Group Dynamics (Cont'd)                              |
| 4           | 10             | Conflict Management                                  |
| 7           |                | Conflict Management (Cont'd)                         |
| 9           | 11*            | Stress [*Read only p. 252-269]                       |
| 11          |                | <u>EXAM #3</u>                                       |
| 14          | 2              | Social Perception [Impression Formation]             |
| 16          |                | Social Perception (Cont'd)                           |
| 18          |                | Social Perception (Cont'd)                           |

|       |    |   |
|-------|----|---|
| 21    | 12 | Communication / Video: Productivity & the SFP (VT 0409) |
| 23    |    | Communication (Cont'd)                                  |
| 25    | 13 | Organizational Design                                   |
| 28    | 14 | Environmental Influences / Cultural Influences          |
| 30    |    | Cultural Influences (Cont'd)                            |
| May 2 | 15 | Cultural Influences (Cont'd)                            |
| 5     |    | Organizational Development                              |
| 7     |    | Organizational Development (Cont'd)                     |
| 9     |    | <u>EXAM #4</u>  |

GRADING:

1. There will be four exams of approximately equal weight.
2. Grades will be determined separately for each of the exams. The last exam will not be comprehensive. The lowest score on exams #1, #2, or #3 will be dropped. All students, however, will take exam #4 and it will be counted. The final grade, therefore, will be determined by adding the cutoff scores of the higher two of the first three exams plus the final.
3. Full credit will not be given for an exam missed by a student (other than one of the first 3 which will be dropped) unless:
  - (a) the instructor is contacted in person (face-to-face or by telephone) but not through messages,
  - (b) prior to the examination, and
  - (c) unless there is a valid reason for missing the exam.
  - (d) A doctor's verification that you were unconscious will also suffice.
4. Attendance: Unless you obtain prior approval from the instructor, and for isolated circumstances only, you must attend and take exams in the section for which you have registered.
5. An incomplete will not be given for not doing well in the class or dropping after the deadline. I do not provide extra credit assignments.
6. I DO NOT POST GRADES
7. There are not provisions for extra credit