

offerings of current topics.

U 350 Television Directing and Production 3 cr. Prereq., RTV 151. Production and direction of studio and remote television programs.

U 351 Advanced Television Directing and Production 3 cr. Offered spring. Prereq., R-TV 350. Advanced production and direction techniques in both the studio and field. Work with students in R-TV 361 on special programs for Montana PBS.

U 360 Advanced Broadcast Reporting 3 cr. Offered autumn. Prereq., R-TV 280, R-TV 151. Radio and television reporting including writing, interviewing, news gathering and preparation of radio and television news stories.

U 361 Newscast Reporting and Producing 3 cr. Offered spring. Prereq., R-TV 360. Intensive instruction and practice in reporting, writing, producing and delivery of television newscasts. Work with students in R-TV 351 on special programs for Montana PBS.

U 370 KBGA Reporting 1 cr. (R-3) Offered spring. Students report, write and produce stories for KBGA, the student radio station, under supervision of KBGA News Director and a faculty member.

U 395 Special Topics Variable cr. (R-9) Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

UG 396 Independent Study in Broadcasting Variable cr. (R-6) Offered every term. Prereq., consent of instr. and broadcast faculty. Independent study in broadcasting issues of interest.

UG 401 Broadcast Programming 3 cr. Offered autumn odd-numbered years. An examination of formats, distribution systems, ratings, programming strategies and the business aspects of programming in the broadcasting and cable television industries.

UG 403 Sports and Media 3 cr. Offered autumn even-numbered years. An examination of the historic marriage between the mass media and sports on both collegiate and professional levels.

UG 410 Legislative Reporting 1-6 cr. Offered spring semester during legislative years. Prereq., JOUR 430. Students produce daily radio news reports and newscasts from the Montana Legislature in Helena that are distributed to Montana radio and television stations for broadcast.

UG 420 Radio Deliberation Project 1-2 cr. (R-4) Offered every term. Prereq., consent of instr. Students will be responsible for producing The Footbridge Forum, a radio program airing on KBGA College Radio. Students learn the deliberative process, formulate program content, select guests, conduct research, promote the programs and are responsible for technical production of the shows.

UG 440 Television News Magazine Production 3 cr. Offered autumn. Prereq., R-TV 351 or 361 or consent of instr. Students produce, report, write, photograph and edit segments for a television news magazine-style program.

U 450 Broadcast Newsroom-Production 3 cr. Offered autumn. Prereq., R-TV 351 or consent of instr. Students direct, photograph and edit a daily Newsbrief report, and a weekly UMNews program for commercial stations, in tandem with students in R-TV 460, 650.

U 460 Broadcast Newsroom-Editorial 3 cr. (R-6) Offered autumn. Prereq., R-TV 361. Students report, write, produce and deliver a daily Newsbrief report, and a weekly UMNews program for commercial stations, in tandem with students in R-TV 450, 650.

UG 480 Documentary Film: Its History and Future 3 cr. Offered autumn. Students are introduced to the vast history of documentary film, discuss ways in which documentary films are made today, and create a proposal for an original documentary film.

UG 481 Documentary-Editorial 3 cr. Offered spring. Prereq., R-TV 460 or consent of instr. Students conceive, research, report and otherwise produce a one-hour television documentary for Montana PBS, in tandem with students in RTV 482.

UG 482 Documentary-Production 3 cr. (R-6) Offered spring. Prereq., R-TV 450 or consent of instr. Students conceive, research, photograph, edit and otherwise produce a one-hour television documentary for Montana PBS, in tandem with students of JOUR 481.

UG 485 Advanced Television News Producing 3 cr. Offered spring. Prereq., R-TV 460 or 461. Techniques and strategies of daily production of a full-length newscast.

U 489 Preparing for an Internship 1 cr. Offered autumn to students admitted to the professional program. Acquaints students with internship requirements, including application procedures, such as building a resume and learning what internships-local through international-are available.

UG 490 Broadcast Internship 1-4 cr. (R-4) Offered every term. Prereq., R-TV 351 or 361 and consent of instr. Required of all broadcast news and broadcast production students without requisite professional experience. Students perform the equivalent of six weeks' full-time work in a radio or television station or similar broadcast news or broadcast production enterprise. Internship hosts are approved by the faculty.

UG 494 Senior Seminar 3 cr. Offered autumn. Prereq., senior standing in broadcast news or broadcast production option or consent of instr.

Exploration of the current and historic broadcasting in American society, including current business, editorial, production and ethical issues in the industry. Each student completes a major research paper as part of the course.

G 550 Graduate Television Production and Direction 3 cr. Offered autumn. Prereq., consent of instr. Production and direction of studio and remote television programs. G 560 Graduate Advanced Broadcast Reporting 3 cr. Offered autumn. Prereq., R-TV 280 or JOUR 570 or consent of instr. Radio and television reporting including writing, interviewing, news gathering and preparation of radio and television news stories.

G 650 Graduate Broadcast Newsroom-Production 3 cr. Offered autumn. Students direct, photograph and edit a daily Newsbrief report, regular half-hour Montana Journal magazine programs for Montana PBS, and a weekly UMNews program for commercial stations, in tandem with students in R-TV 460 and 450.

G 681 Graduate Documentary 3 cr. Offered spring. Prereq., JOUR 650 or consent of instr. Students conceive, research, report, photograph and edit a one-hour documentary for Montana PBS in tandem with students in R-TV 481 and 482.

Faculty

Professors

Peggy Kuhr, M.A., Gonzaga University, 1993 (Dean)

Dennis L. Swibold, M.A., The University of Montana, 1991

Carol B. Van Valkenburg, M.A., The University of Montana, 1988 (Chair, Print Journalism)

Clemens P. Work, J.D., Golden Gate University School of Law, 1975

Associate Professors

Denise Dowling, M.A., Western Governor's University, 2003

Raymond Ekness, M.A., The University of Montana, 1995 (Chair, Radio-Television)

Keith Graham, M.A., University of Missouri, 1979

Henriette Lowisch, Graduate Diploma, Ludwig-Maximilians-Universitaet, Munich, 1991

Assistant Professor

Lee Banville, B.A., College of William and Mary, 1995

Raymond Fanning, M.S.T., Northwestern University, 1988; M.F.A., Brandeis University, 1981

Jeremy Lurgio, M.A., The University of Montana, 2001

Nadia White, M.S., Columbia University, 1992

Native American Professional in Residence and Reznert Project Director

Dennis McAuliffe, Jr., B.A., University of Maryland, 1976

Adjunct Professors

Printer Bowler

Jeff Hull

Courtney Lowery

William Marcus

Sally Mauk

Don Oliver

Pam Podger

John Saul

John Twiggs

Kagan Yochim

Gita Saedi Kiely

Emeritus Professors

Sharon Barrett, M.A., University of Wisconsin, 1967

Jerry E. Brown, Ph.D., Vanderbilt University, 1974

Nathaniel Blumberg, Ph.D., Oxford University, 1950

Charles E. Hood, Jr., Ph.D., Washington State University, 1980

William L. Knowles, B.A., San Jose State College, 1959

Gregory S. MacDonald, M.A., University of Michigan, 1973

Robert C. McGiffert, M.A., Ohio State University, 1965

School of Law

- [Academic Year Calendar](#)
- [Required Curriculum](#)
- [Faculty](#)

Irma S. Russell, Dean

Elaine Gagliardi, Associate Dean

The Law School is accredited by the American Bar Association and the Association of American Law Schools, and offers the degree of Juris Doctor (J.D.). Prerequisites for admission to the Law School are a baccalaureate degree and Law School Admission Test.

For detailed information concerning the Law School's admission criteria, application procedures, facilities, and official course descriptions, consult the Law School Catalog, which may be obtained by calling (406)243-6169 or visiting the website www.umt.edu/law.

The Law School's administrative regulations are contained in the Law School Student Handbook, which is on the website. The Law School conforms in most instances to the calendar established for the entire University. There are some differences, however, because the Law School operates on a different (and longer) semester system than the rest of the University.

Academic Year Calendar

<http://www.umt.edu/law/students/Academic%20Calendar%202009-2010.pdf>

Required Curriculum

First Year	Credits
500 Civil Procedure I	3
501 Civil Procedure II	2
502 Contracts I	3
503 Contracts II	2
504 Pretrial Advocacy I	2
505 Pretrial Advocacy II	1
506 Legal Research	2
508 Legal Analysis	1
509 Legal Writing I	3
510 Criminal Law & Proc I	2
511 Criminal Law & Proc II	3
512 Torts I	2

513 Torts II	3
Second Year	Credits
550 Property I	2
551 Property II	3
552 Federal Tax(may be taken third year)	3
554 Business Organizations	3
555 Professional Responsibility	3
556 Business Transactions	2
557 Trial Practice	2
558 Constitutional Law	4
560 Evidence	3
Electives (see below)	

Third Year	Credits
(minimum of 4 credits required)	
599 Clinical Training II	1-8
600 Clinical Training III	1-6
601 Clinical Training IV	1-6
Electives (see below)	

Elective Courses

(Elective offerings vary from year to year)

- Advanced Criminal Procedure (Law 690, 2 credits)
- Advanced Environmental Law (Law 649, 3 credits)
- Advanced Legal Research (Law 615, 2 credits)
- Advanced Legal Issues in Education (Law 686, 3 credits)
- Advanced Legislation (Law 652, 2 credits)
- Advanced Federal Indian Law (Law 617, 2 credits)
- Advanced Public Land and Resources Law (Law 619, 2 credits)
- Advanced Trial Advocacy (Law 685, 1 credit)
- Agricultural Law (Law 656, 2 credits)
- Alternative Dispute Resolution (Law 614, 3 credits)
- American Indian Natural Resources (Law 619, 2credits)
- Appellate Advocacy (Law 616, 3 credits)
- Bankruptcy (Law 621, 2 credits)
- Child Advocacy (Law 670, 2 credits)
- Client Counseling Team (Law 638, 2 credits)
- Conflict of Laws (Law 653, 2 credits)
- Consumer Transactions (Law 645, 3 credits)
- Copyright Law (Law 682, 3 credits)
- Cyber Law (Law 676, 2 credits)
- Disability Law (Law 668, 2 credits)
- Elder Law (Law 620, 3 credits)
- Employment Law (Law 622, 3 credits)
- Environmental Law (Law 650, 3 credits)
- Estate Planning (Law 659, 3 credits)
- Family Law (Law 669, 3 credits)
- Family Law Mediation (Law 672, 2 credits)
- Federal Courts (Law 671, 2 credits)
- Federal Indian Law (Law 648, 3 credits)
- First Amendment Seminar (Law 675, 2 credits)
- Gender and the Law (Law 625, 3 credits)
- Health Care Law (Law 637, 3 credits)
- Independent Study (Law 660/1, 1-2 credits)
- Insurance Law (Law 624, 3 credits)
- International Business & Trade (Law 629, 2 credits)
- Introduction to Environmental Law (Law 650, 3 credits)
- Land Use Planning (Law 687, 3 credits)
- Law & Literature (Law 607, 1 credit)
- Law & Technology (Law 693, 2 credits)
- Law Practice (Law 631, 1 credit)
- Law Reviews I, II, III, IV (Law 564/5, Law 602/3, 1-2 credits)
- Lawyers' Values (Law 630, 2 credits)

- Legal History (Law 626, 2 credits)
- Local Government (Law 646, 3 credits)
- Moot Courts (Law 666, 2 credits)
- Montana Constitutional Law (Law 618, 2 credits)
- Natural Resource Development (Law 633, 3 credits)
- Natural Resource Dispute Resolution (Law 613, 3 credits)
- Negotiations (Law 641, 2 credits)
- Negotiation Team (Law 642, 2 credits)
- Non-profit Organizations (Law 674, 2 credits)
- Patent Law (Law 627, 2 credits)
- Philosophy of Law (Law 664, 3 credits)
- Product Liability (Law 657, 2 credits)
- Public Interest Lawyering (Law 673, 3 credits)
- Public International Law (Law 634, 3 credits)
- Public Land and Resources Law (Law 654, 3 credits)
- Public Regulation of Business (Law 632, 3 credits)
- Real Estate Transactions (Law 658, 2 credits)
- Remedies (Law 628, 3 credits)
- Sales & Leases (Law 692, 3 credits)
- Secured Transactions (Law 636, 2 credits)
- Special Topics in Criminal Law (Law 667, 2 credits)
- Taxation of Business Organizations (Law 639, 4 credits)
- Taxation of Estates & Gifts (Law 655, 3 credits)
- Taxation of Property Transactions (Law 640, 2 credits)
- Trademark Law (Law 693, 2 credits)
- Tribal Courts/Tribal Law (Law 688, 3 credits)
- Tribal/State Relations (Law 694, 2 credits)
- UCC Articles 203 (Law 609, 3 credits)
- Water Law (Law 663, 2 credits)
- White Collar Crime (Law 644, 2 credits)
- Workers' Compensation (Law 662, 3 credits)

Faculty

Professors

- Bari R. Burke, J.D., University of California, Davis, 1979
- J. Martin Burke, LL.M., New York University, 1982
- Scott J. Burnham, LL.M., New York University, 1981
- William J. Corbett, LL.M., Harvard University, 1971
- Raymond Cross, J.D., Yale University, 1973
- William F. Crowley, LL.M., New York University, 1951 (Emeritus)
- E. Edwin Eck II, LL.M., Georgetown University (Dean)
- Larry M. Elison, S.J.D., University of Michigan, 1962 (Emeritus)
- Cynthia Ford, J.D., Cornell Law School, 1978
- Gregory S. Munro, J.D., University of Montana, 1975
- Robert G. Natelson, J.D., Cornell Law School, 1973
- David J. Patterson, LL.M., University of Michigan, 1966
- Fritz Snyder, J.D., Washburn School of Law, 1979 (Associate Dean)
- Robert E. Sullivan, J.D., Notre Dame, 1946 (Dean Emeritus)

Associate Professors

- Elaine Gagliardi, LL.M., New York University, 1990
- Stacey Gordon, J.D., University of Montana, 2000
- Jeffrey T. Renz, J.D., University of Montana, 1979

Assistant Professors

- Phillip Cousineau, MLS., University of Texas, 1993
- Eduardo Capulong, J.D. City University of New York Law School, 1991
- Larry Howell, J.D., M.A., The University of Montana, 1992
- Kristen Juras, J.D., University of Georgia, 1982
- Andrew King-Ries, J.D., Washington University, 1993
- Elizabeth Krunk, J.D., University of Michigan, 2001
- John W. McDonald, J.D., University of Montana, 1961
- Jeffrey T Renz, J.D., University of Montana, 1979
- Maylinn Smith, J.D., University of Montana, 1987

- Margaret A. Tonon, J.D., University of Montana, 1974

Adjunct Faculty

- David Aronofsky, J.D., University of Texas, 1982
- Klaus Sitte, J.D., University of Montana, 1972

Maureen and Mike Mansfield Center

Terry M. Weidner, Director

The Maureen and Mike Mansfield Center was established in 1986 to pay tribute to Maureen and Mike Mansfield and to recognize their important contributions to U.S. Asian relations and public policy. The Center is an academic unit within The University of Montana and receives core funding from an endowment managed by the Maureen and Mike Mansfield Foundation. Mansfield Center faculty offer classroom instruction, conduct research, provide training for Asian and U.S. government personnel, and organize various types of conferences, all with a focus on East Asia. The Center faculty collaborate with the University's Asian Studies Program and several other campus units.

Courses

U for undergraduate credit only, UG= for undergraduate or graduate credit, G=for graduate credit. R after the credit indicates the course may be repeated for credit to the maximum indicated after the R. Credits beyond this maximum do not count toward a degree.

Mansfield Center (MANS)

U 195 Special Topics Variable cr. (R-6) Offered intermittently. Prereq., consent of instr. Experimental offerings of new courses or one-time offerings of current topics.

U 395 Special Topics Variable cr. (R-9) Offered intermittently. Prereq., consent of instr. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

UG 494 Mansfield Center Seminar Variable cr. (R-9) Offered intermittently. Prereq., consent of instr.

UG 495 Special Topics Variable cr. (R-9) Offered intermittently. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

UG 496 Independent Study Variable cr. (R-6) Offered intermittently. Prereq., consent of instr.

G 595 Special Topics Variable cr. (R-12) Offered intermittently. Prereq., consent of instr. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

Faculty

Professors

- Terry M. Weidner, Ph.D., University of California, Davis, 1980 (Mansfield Professor of Modern Chinese Affairs)
- Philip West, Ph.D., Harvard University, 1971 (Mansfield Professor of Modern Asian Affairs)

Adjunct Professors

- Ambassador Mark Johnson, M.A., George Washington University, 1971 (Adjunct Mansfield Professor)
- Steven Levine, Ph.D., Harvard University, 1972 (Adjunct Mansfield Professor of Modern Asian Affairs)

The Maureen and Mike Mansfield Library

Bonnie J. Allen, Dean

The University of Montana libraries are teaching and research libraries that provide an array of information resources and services in support of the curricular and research programs of the University. These resources include traditional library collections and electronic access to a network of research databases, e-journal packages, electronic journal subscriptions, and a Web-based library catalog. Library services include in depth research and reference assistance, an extensive instruction program integrated into the university curriculum, and full-service computing and copying facilities. Extensive services for the distance education students and faculty are available to provide an equitable educational experience.

The Maureen and Mike Mansfield Library comprises the heart of UM's library system. Collections exceed 1.5 million bound volumes, including more than 50,000 electronic books, access to over 30,000 print and electronic journals, an expanding array of electronic databases,

nearly 100,000 media, a federal government depository collection and an archives and special collections. These collections are supplemented by an active interlibrary loan service through which the resources of other libraries are made available to students and faculty. The Mansfield Library is open seven days a week for 111 hours during the academic semester. Library resources in support of the Missoula College of Technology are located on the East Campus. Students and faculty at both campuses have access to all library resources and services.

Over 100 public workstations and wireless access throughout the building provide fast and stable Internet connectivity in support of electronic information resources. A state-of-the-art Student Learning Center underscores the goal of the library as a learning library in which students learn how to access and evaluate information in support of their advancing academic careers. Study carrels, group study rooms, and study tables on all floors of the library provide quiet study locations. Affiliated library collections of The University of Montana system are located in Butte at Montana Tech and at the College of Technology-Montana Tech, in Dillon at The Carson Library of The University of Montana-Western, and in Helena at The University of Montana-Helena.

Courses

U = for undergraduate credit only, UG = for undergraduate or graduate credit, G = for graduate credit. R after the credit indicates the course may be repeated for credit to the maximum indicated after the R. Credits beyond this maximum do not count toward a degree.

Library (LIB)

U 195 Special Topics 1-6 cr. (R-6) Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 196 Independent Study 1-6 cr. (R-6) Prereq., consent of instructor.

U 200 Research Strategies 1 cr. Offered every term. Introduces on-campus and distant students to academic library research methods and resources with a focus on remote access and services for distant students. Explores all steps of academic research including how to find information and use critical thinking to evaluate sources.

U 295 Special Topics 1-6 cr. (R-6) Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 296 Independent Study 1-6 cr. (R-6) Prereq., consent of instructor.

U 395 Special Topics 1-9 cr. (R-9) Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 396 Independent Study 1-9 cr. (R-9) Prereq., consent of instructor.

UG 495 Special Topics 1-12 cr. (R-12) Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 496 Independent Study 1-9 cr. (R-9) Prereq., consent of instructor.

G 595 Special Topics 1-9 cr. (R-9) Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

G 596 Independent Study 1-9 cr. (R-9) Prereq., consent of instructor.

Faculty

Professors

- Bonnie Allen, M.L.S., Indiana University, 1980 (Dean)
- Sue Samson, M.A., University of Missouri, 1977

Associate Professors

- Barry Brown, M.I.L.S., University of Michigan, 1989
- Kimberley M. Granath, M.L.S., University of Oklahoma, 1985
- K. Elaine Higgins, M.S.L.S., University of Southern California, 1971
- Coburn R. Johnson, M.A., University of Denver, 1972

Assistant Professors

- Jennie Burroughs, M.L.I.S., University of Illinois, 2004
- Julie Edwards, M.L.I.S., University of Illinois, 2005

- Jordan Goffin, M.L.S., Indiana University, 2003
- Samantha Hines, M.L.I.S., University of Illinois, 2003
- Steve McCann, M.L.I.S., University of Washington, 2003
- Donna McCrea, M.L.S., University of Wisconsin-Milwaukee, 1999
- Charlie Potter, M.L.I.S., University of Oklahoma, 2006
- Tammy Ravas, M.L.S., State University of New York at Buffalo, 2001
- Kate Zoellner, M.L.I.S., University of Michigan, 2005

Librarian

- Steven Atkin, J.D., The University of Montana, 1994 (College of Technology)

Emeritus Professor

- Devon Chandler, Ed.D., University of Oregon, 1973
- Karen Driessen, M.A., University of Denver, 1967
- Richard T. Dunn, M.A.L.S., Rosary College, 1972
- William W. Elison, M.A., University of Denver, 1970
- Karen Hatcher, M.S., University of Wisconsin, 1964
- Douglas E. Mills, M.A., University of California, 1950
- Christopher Mullin, M.A., University of Washington, 1969
- Dennis Richards, M.L.S., Florida State University, 1963
- Bonnie Schuster, M.L.S., University of Minnesota, 1968

Department of Accounting and Finance

Terri L. Herron, Chair

The Department of Accounting and Finance prepares ethically aware decision-makers with effective analytical and qualitative business knowledge and skills become professionals in their respective fields, with a commitment to high quality teaching and a focus on professional practice and theory. The department offers the Master of Accountancy degree and two undergraduate majors within the Bachelor of Science in Business Administration degree: accounting and finance.

The Master of Accountancy program provides breadth and depth in accounting, taxation, and business to develop a high level understanding, skill and leadership capability for advancement in the accounting profession and other related business careers. This program has achieved national recognition due to the outstanding performance of graduates on the uniform CPA examinations. Graduates hold positions in some of the most prestigious accounting firms in the world.

Accounting Major

The undergraduate accounting program is committed to preparing students to apply accounting and business knowledge in organizations. Students develops competence in a broad range of accounting practices. The curriculum strives to foster critical thinking and problem-solving skills. Students are prepared to enter professional positions in accounting with business, nonprofit, or government organizations. The State of Montana requires 150 credit hours to become a licensed Certified Public Accountant (CPA). Students completing the requirements for the undergraduate accounting major listed below (120 credits) are required to obtain additional credit hours to become licensed as a CPA in Montana. Students can continue their education in the Master of Accountancy program and/or pursue a variety of other professional certifications. Information on the Master of Accountancy program can be found at <http://www.mba-macct.umt.edu/MACctDegree1.asp>.

Basic Requirements for the Accounting Major

Required	Credits
ACTG 203 Accounting Lab	1
ACTG 305 (ACCT 311) Corporate Reporting I	3
ACTG 306 (ACCT 312) Corporate Reporting II	3
ACTG 321 (ACCT 310) Accounting Informations Systems I	3
ACTG 401 (ACCT 431) principles of Federal Taxation-Individuals	3
ACTG 410 (ACCT 421) Cost Management Accounting I	3
ACTG 411 (ACCT 441) Auditing I	3
ACTG 415 (ACCT 451) Government and Non-Profit Accounting I	3
Plus three (3) credits from the following:	
ACTG 307 (ACCT 313) Corporate Reporting II	3
ACTG 420 (ACCT 422) Cost Management Accounting II	3
ACTG 491 (ACCT 495) Special Topics	3

Note: Students should select, in consultation with their faculty advisor, the accounting courses from the above list that best fit their individual career goals. Many of these courses may be taught once a year—see advisor for the schedule each academic year.

Basic Accounting Prerequisites for the Master of Accountancy

Required: The following courses must be completed with a C or better: Credits

ACTG 305 (ACCT 311) Corporate Reporting I*	3
ACTG 306 (ACCT 312) Corporate Reporting II	3
ACTG 307 (ACCT 313) Corporate Reporting III	3
ACTG 321 (ACCT 310) Accounting Information Systems I*	3
ACTG 401 (ACCT 431) Principles of Federal Taxation-Individuals	3
ACTG 410 (ACCT 421) Cost Management Accounting I	3
ACTG 411 (ACCT 441) Auditing I	3
ACTG 415 (ACCT 451) Governmental and Nonprofit Accounting I	3

*ACTG 203 (1cr) is a co-requisite for this course.

Finance Major

The finance curriculum is designed to equip students with a comprehensive foundation in financial management, financial markets and investments. Students will gain competence in effective decision-making, performing complex analyses, providing expert financial advice and utilizing current technology tools and data sources.

Basic Requirements for Finance Major

All students must complete a plan of study during the first semester of their junior year. The plan of study is available from a finance faculty advisor and must be completed and signed by the faculty advisor. Failure to implement and adhere to a program of study may delay graduation. Many of these courses may be taught once a year—see advisor for the schedule each academic year.

Required:	Credits
FIN 420 Investments	3
FIN 424 Financial Markets	3
FIN 429 Financial Management I Theory and Analysis	3
FIN 439 Financial Management II Analysis and Problems	3
FIN 450 Banking	3
M 162 (MATH 150) Applied Calculus (instead of M 115 (MATH 117) in the lower core)	4
Plus one (1) of the following courses*:	
ACTG 305 (ACCT 311) Corporate Reporting I (coreq: ACTG 203, 1cr)	4
ACTG 410 (ACCT 421) Cost Management Accounting I	3
FIN 301 Financial Statement Analysis	3
ECNS 301 (ECON 311) Intermediate Microeconomics with Calculus	3
ECNS 302 (ECON 313) Intermediate Macroeconomics	3
ECNS 403 (ECON 460) Introduction to Econometrics	3

*Any substitution must be approved by the advisor and the department chair. Other finance courses may be offered that may be substituted when appropriate. In addition to the above required courses, finance students must take two (2) additional courses at the 300- or 400-level from a list of courses selected in consultation with their faculty advisor and incorporated into their program of study. Details are available from advisors.

School of Business Administration

- [Special Degree Requirements](#)
- [Courses](#)
- [Faculty](#)

Larry D. Gianchetta, Dean

Michael V. Harrington, Associate Dean

Homepage: www.business.umt.edu

The School of Business Administration, founded in 1918, is the largest professional school at the University. All programs are accredited by

Mission

The University of Montana's School of Business Administration is a collegial learning community dedicated to the teaching, exploration, and application of the knowledge and skills necessary to succeed in a competitive marketplace.

The goal of the School of Business Administration is to provide a broad foundation in organizational administration and exposure to the basic principles of various business disciplines. The complexity of contemporary society has brought an increasing need for responsible leadership. A professional business education combined with solid grounding in the liberal arts and sciences prepares men and women to meet difficult challenges and to participate in the molding of the future.

Students may pursue a program of studies leading to the B.S. in Business Administration, with a major in any of the following areas: accounting, finance, international business, management, management information systems, and marketing.

High School Preparation:

High school students who are planning to major in business administration at The University of Montana-Missoula should take their school's college preparatory curriculum. Additional courses to improve reading, writing, and computer skills will be beneficial. Students should take as much mathematics as possible including two years of algebra.

Credit/No Credit Option:

Students may take courses in the School of Business Administration on a credit/no credit basis as follows:

For Non Business Majors:

All 100, 200, 300 and 400 level business administration courses that are not identified as traditional letter graded only. Note that most business administration courses are offered for traditional letter grade only.

Business Majors:

Only elective courses may be taken on a credit/no credit basis. All courses required for the major and all general education courses must be taken for a traditional letter grade. For additional information see the General Education section of the catalog.

For business majors, exceptions to the letter-grade requirement in the major may be made by the instructor with the approval of the department chair unless the course is identified as traditional letter graded only.

Opportunity for further study at the graduate level is offered through programs leading to the degrees of Master of Business Administration, Master of Accountancy, joint J.D./M.B.A., joint M.B.A./D.P.T. and joint M.B.A./Pharm.D. The M.B.A. and M.Acct. programs are suited to all students regardless of undergraduate training. Further details may be obtained from the Graduate Studies bulletin or by specific inquiries directed to: Director of M.B.A. Program, School of Business Administration or Director of M. Acct. Program, School of Business Administration.

Foundation Program for Graduate Work in Business

The Master of Business Administration (M.B.A.) and Master of Accountancy (M.Acct.) at most universities are open to graduates of non-business undergraduate programs. Students in the arts and sciences or other professional schools who anticipate doing graduate work in business are encouraged to take as many of the foundation courses listed below as possible in their undergraduate programs. Completion of all of the foundation courses will reduce the time required for the M.B.A. or M.Acct at The University of Montana-Missoula by one year.

- ACTG 201 Principles of Financial Accounting
- ACTG 202 Principles of Managerial Accounting
- MIS 257 Business Law
- FIN 322 Business Finance
- MIS 270 Management Information Systems
- MIS 341 Operations Management
- MGMT 340S Management and Organizational Behavior
- MKTG 360 Marketing Principles
- ECNS 201S (ECON 111S) Principles of Microeconomics
- STAT 216 (MATH 241) Introduction to Statistics

For more information, check the UM School of Business Administration Graduate School website at <http://www.mba-macct.umt.edu/default.asp>

Special Degree Requirements

To earn the Bachelor of Science in Business Administration, students must complete the following:

1. **Lower Core** - Earn grades of C (2.0) in all of the following lower-core courses:

- WRIT 101 (ENEX 101) College Writing I
 - M 115 (MATH 117) Probability and Linear Math or M 162 (MATH 150), Applied Calculus, for Finance majors
 - ECNS 201S (ECON 111S) Principles of Microeconomics
 - ECNS 202S (ECON 112S) Principles of Macroeconomics
 - COMM 111A Introduction to Public Speaking
 - CS 172 Computer Modeling
 - STAT 216 (MATH 241) Introduction to Statistics
 - ACTG 201 Principles of Financial Accounting
 - ACTG 202 Principles of Managerial Accounting
 - MIS 257 Business Law
 - MIS 270 Management Information Systems
2. **Admission to the Major** - In the semester when students will have completed at least 60 cumulative credits and all requirements listed under number 1 above with grades of C (2.0) or better, students must apply for admission to one of the following business majors: accounting, finance, international business, management, management information systems, or marketing. (Students pursuing a major in international business must pair it with one of the other five business majors.) NOTE: In order to take 300 and 400 level courses in business, students must achieve junior standing in a business major. Junior standing in a business major is defined as admission to a business major after meeting the above requirements.
 3. **Upper Core** - Students must earn a C- or better in each of the following courses prior to enrolling in a business capstone course (see number 5 below). Some of these courses are prerequisites to certain major courses (e.g., MKTG 360 is a prerequisite to marketing courses; FIN 322 is a prerequisite to 400-level finance courses, etc.).
 - FIN 322 Business Finance
 - MIS 341 Operations Management
 - MGMT 340S Management and Organizational Behavior
 - MKTG 360 Marketing Principles
 4. **Major** - Earn a cumulative grade point average of at least 2.0 and earn grades no lower than C- in each course required for the major in accounting, finance, management information systems, management, marketing, or international business. (Students pursuing a major in international business should review the parenthetical note in number 2 above.) *See the requirements for each major listed below under Accounting and Finance Department, Management Information Systems Department, or Management and Marketing Department. Apply to one of the following majors before beginning junior-level coursework in business.*
 5. **Capstone Course** - Earn a grade of C- or better in a business capstone course chosen from the following:
 - MGMT 445 Small Business Management and Strategic Planning
 - MGMT 446 Strategic Management
 - MIS 448 Management Game

The capstone course is normally taken during the last semester of the student's senior year. All upper-core courses must be completed before students enroll in a capstone course.
 6. **Minimum Credits in Business** - Earn at least a C (2.0 average and grades of no lower than C- in at least 51 credits taken in the School of Business Administration (and in Economics if the student chooses to count Economics courses in the School of Business Administration). At least 50% of the required 51 credits in business must be earned at the University of Montana-Missoula.
 7. **Minimum Credits Outside of Business** - At least 60 credits (exclusive of health and human performance activity credits) must be taken in departments and schools other than the School of Business Administration. If Economics classes are counted in business, they may not be counted outside of business.
 8. **Minimum Credits to Graduate** - Students are required to take a minimum of 120 semester credits to graduate from the University of Montana, 39 of which must be earned at the upper-division level.
 9. **Grade Point Average (GPA)** - A minimum grade point average of 2.0 is required overall, in business, and in the business major.
 10. **Upper-division Writing Requirement** - Earn a C- or better in the Upper-division Writing Expectation for the Major. This requirement is normally fulfilled with one of the three business capstone courses.
 11. **Experiential Requirement** - A list of courses that meet this requirement is prepared annually by the UM School of Business Administration. The three capstone courses meet this requirement. Students who initially enrolled as freshmen at UM are required to complete three business-oriented experiential learning exposures (classes). Students who initially enrolled with more than 60 transfer credits must complete two experiential classes. Students who initially enrolled with more than 90 transfer credits must take one experiential class, normally a business capstone class. Experiential courses are offered in each of the business majors.
 12. **Examination** - Pass the major field examination, administered in the semester students take the capstone course.

Suggested Course of Study

For all business majors:

First Year	A	S
MIS 100S Introduction to Business	3	-
COMM 111A Introduction to Public Speaking	-	3
CS 172 Computer Modeling	-	3
ECNS 201S (ECON 111S) Principles of Microeconomics	3	-
ECNS 202S (ECON 112S) Principles of Macroeconomics	-	3
WRIT 101 (ENEX 101) College Writing I	3	-
M 115 (MATH 117) Probability and Linear Math	3	-
OR for Finance majors, M 162 (MATH 150), Applied Calculus	4	-

Electives or General Education	3	6
	15-16	15
Second Year		
ACTG 201 (ACCT 201) Principles of Financial Accounting	3	-
ACTG 202 (ACCT 202) Principles of Managerial Accounting	-	3
STAT 216 (MATH 241) Introduction to Statistics	4	-
MIS 257 Business Law	-	3
MIS 270 Management Information Systems	-	3
Electives and General Education	8	6
	15	15

Individual programs may differ from the suggested course of study to better accomplish the needs of the particular student.

Teacher Preparation in Business and Information Technology Education

Students who want to be licensed to teach business and information technology education at the middle and high school level must complete a B.S. in Business Administration with a major in one of the following: accounting, finance, management, management information systems, or marketing. They also must complete the business and information technology education course work and the professional licensure program in the School of Education. See the Department of Curriculum & Instruction for information about admission to the teacher Education Program and completion of this licensure program.

Courses

U = for undergraduate credit only, UG = for undergraduate or graduate credit, G = for graduate credit. R after the credit indicates the course may be repeated for credit to the maximum indicated after the R. Credits beyond this maximum do not count toward a degree.

Generally, courses at the 500 and 600 levels are open only to graduate students who are admitted to a business graduate program or who are graduate non-degree (500 level and select 600 level only, limited to 9 credits total, upon pre-approval of a graduate program director). Students must be admitted to a degree program in order to take the required course in either program.

Accounting (ACTG)

U 191 Special Topics Variable cr. (R-6)

U 199 Lower-Division Elective Variable cr.

U 201 Principles of Financial Accounting 3 cr. Offered every term. Coreq., M 115 (MATH 117) or M 162 (MATH 150). Introduction to financial accounting concepts, including transactions analysis, financial statement analysis, and corporate financial reporting practices.

U 202 Principles of Managerial Accounting 3 cr. Offered every term. Prereq., ACTG 201 with a grade of C or better, M 115 (MATH 117) or M 162 (MATH 150) with a grade of C or better. Continuation of ACTG 201 with a focus on managerial accounting topics.

U 203 Accounting Lab 1 cr. Offered every term. Prereq., ACTG 201 (ACCT 201) with a grade of C or better. Applying accounting cycle concepts to comprehensive hands-on financial statement cases and/or a practice set and exploring career options.

U 298 Internship Variable cr. (R-3) Offered every term. Extended classroom experience which provides practical application of classroom learning during placements within the business community. The student must complete a learning agreement with a faculty member, relating the placement opportunity to his or her field of study. A maximum of 6 credits of Internship (198, 298, 398, 498) may count toward graduation.

U 305 (ACCT 311) Corporate Reporting I 3 cr. Offered every term. Prereq., junior standing in Business, ACTG 201 (ACCT 201) and 202 (ACCT 202) with grades of C or better or consent of instr. Coreq., ACTG 203. Topics include concepts in financial accounting, assets and related income statement accounts.

U 306 (ACCT 312) Corporate Reporting II 3 cr. Offered every term. Prereq., junior standing in Business, ACTG 203, ACTG 305 (ACCT 311) with a grade of C or better, or consent of instr. Continuation of ACTG 305 (ACCT 311). Topics include concepts in financial accounting, coverage of the liability and equity side of the balance sheet, the cash flow statement, and several special financial accounting topics.

U 307 (ACCT 313) Corporate Reporting III 3 cr. Offered spring. Prereq., junior standing in Business; ACTG 305 (ACCT 311) with grades of C or better, or consent of instr. Application of accounting principles to partnerships, foreign currency transactions and translations, accounting for income taxes, post-retirement benefits, accounting changes and other accounting topics.

U 321 (ACCT 310) Accounting Information Systems I 3 cr. Offered autumn and spring. Prereq., Junior standing in Business. Coreq., ACTG 203. Provides thorough understanding of business processes, risks, and internal controls. Computer applications may be used to

demonstrate concepts.

U 391 (ACCT 395) Special Topics Variable cr. (R-9) Offered intermittently. Prereq., junior standing in Business and consent of instr. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 392 (ACCT 396) Independent Study Variable cr. (R-6) Offered every term. Prereq., junior standing in Business and consent of instr.

U 394 Undergraduate Seminar Variable cr. (R-6) Offered intermittently. Prereq., junior standing in Business and consent of instr.

U 399 upper -Division Elective Variable cr.

UG 401 (ACCT 431) Principle of Federal Taxation-Individuals 3 cr. Offered autumn. Prereq., Junior standing in Business or consent of instructor . Coreq., ACTG 306 (ACCT 312). The application of the federal income tax law to determine income, deductions and losses. Special topics include property transactions.

UG 410 (ACCT 421) Cost Management Accounting I 3 cr. Offered autumn. Prereq., senior standing in Business or consent of instr. The study of cost management for business and other organizations. Emphasis on how information about costs helps managers make better decisions.

UG 411 (ACCT 441) Auditing I 3 cr. Offered spring. Prereq., junior standing in Business, ACTG 321 (ACCT 310) and ACTG 306 (ACCT 312), or consent of instr. Introduction to auditing with emphasis on the independent audit of financial statements. Coverage includes professional standards, ethics, audit risk, evidence, internal controls, procedures, opinions, operational and compliance auditing.

UG 415 (ACCT 451) Government/Nonprofit Accounting I 3 cr. Offered spring. Prereq., junior standing in Business or consent of instr. Coreq., ACTG 306 (ACCT 312). Principles of accounting and financial reporting for governmental units and other non-profit organizations.

UG 420 (ACCT 422) Cost Management Accounting II 3 cr. Offered intermittently. Prereq., senior standing in Business and ACTG 410 (ACCT 421) or consent of instr. Advanced cost management with emphasis on how financial and non-financial information helps managers make better decisions in a wide variety of business and not-for-profit organizations. Current readings in cost management and related topics.

U 432 Income Tax Practicum 1 cr. Offered spring. Prereq., junior standing in Business. Service course that provides free tax preparation to low income taxpayers and students, in conjunction with the IRS. Students apply their knowledge of tax law to the preparation and e-filing of income tax returns under the direction of a practicing CPA. Graded credit/no credit only.

U 461 Accounting Leadership 1-6 cr. (R-6) Offered intermittently. Prereq., junior standing in Business and consent of instr. Leadership training for students holding positions of responsibility in professional accounting organizations to include conducting meetings, delegation, committees, motivating others, following through on assignments and evaluating performance.

UG 491 (ACCT 495) Special Topics Variable cr. (R-9) Offered intermittently. Prereq., junior standing in Business and consent of instr. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 492 (ACCT 496) Independent Study Variable cr. (R-6) Offered every term. Prereq., junior standing in Business and consent of instr.

UG 494 Seminar Variable cr. (R-6) Offered intermittently. Prereq., junior standing in Business and consent of instr.

U 498 Accounting Internship Variable cr. Offered every term. Prereq., junior standing in Business and consent of instr. Students are placed with private or governmental organizations to receive on-the-job training. Written reports are required. A maximum of 6 credits of Internship (198, 298, 398, 498) may count toward graduation.

G 509 Financial Reporting and Control 3 cr. Offered spring. Prereq., admission to M.B.A. or M.Acct. programs. Reporting and using financial information of an enterprise, with a focus on internal and external decision-making. Topics include analysis and recording financial transactions, understanding how these events affect financial statements, and using quantitative tools for internal decision-making.

G 605 Administrative Controls 2 cr. Offered autumn. prereq., admission to the M.B.A. program. Not open to M.Acct. students. The application of accounting information to managerial and/or financial decision making.

G 611 Consolidated Financial Statements 2 cr. Offered autumn or spring. Prereq., cumulative GPA of 3.0 or better in all accounting fundamental courses taken to date, Business core, accounting core, admission to M. Acct. program or consent of accounting graduate director. The equity method of accounting for investments, accounting for acquisitions, non-controlling interest, intercompany transfers, intercompany debt and other consolidation issues.

G 615 Accounting Theory 3 cr. Offered autumn or spring. Prereq., cumulative GPA of 3.0 or better in all accounting fundamental courses taken to date, Business core, accounting core, and admission to M. Acct. program or consent of accounting graduate director. A critical analysis of the concepts underlying the development and application of financial accounting in the United States. Coverage of current accounting standards as well as other current topics in financial accounting.

G 631 Advanced Tax 3 cr. Offered autumn or spring. Prereq., cumulative GPA of 3.0 or better in all accounting fundamental courses taken to date, ACTG 401 (ACCT 431), admission to M. Acct. program or consent of accounting graduate director. The application of the federal

income tax law to corporations and partnerships, and special problems associated with taxation of trusts, estates and gifts.

G 632 Advanced Tax Practicum 1 cr. Offered spring. Prereq., graduate student in business or consent of business graduate director and instr. Service course that provides free tax preparation to low income taxpayers and students, in conjunction with the IRS. Graduate students apply their knowledge of tax law to the preparation and e-filing of income tax returns under the direction of a practicing CPA, review the work of undergraduate preparers, and assist in the organization and training of undergraduate prepares. Grade option credit/no credit only.

G 641 Advanced Auditing 3 cr. Offered autumn or spring. Prereq., cumulative GPA of 3.0 or better in all accounting fundamental courses taken to date, ACTG 411 (ACCT 441), graduate student in business or consent of accounting graduate director. Research cases in auditing and coverage of contemporary topics in auditing, typically including attestation standards, other reports and services, legal and ethical environment, and fraud detection.

G 643 Fraud Examination 3 cr. Offered intermittently. Prereq., graduate standing. A study of signs of fraud, internal controls, ethics in business, and fraud prevention. An examination of fraud cases and an introduction to fraud examination techniques. Intended for graduate students, without regard to specific major, who have an interest in fraud prevention and detection.

G 656 Accounting Information Systems Topics 1-3 cr. (R- 3) Offered intermittently. Prereq., graduate student in business. Selected topics addressing information systems issues as they relate to accounting. Selected topics may include systems auditing, expert systems, databases, specific accounting applications, report design, electronic transactions, and internal controls.

G 661 Accounting Law and Ethics 3 cr. Offered autumn or spring. Prereq., cumulative GPA of 3.0 or better in all accounting fundamental courses taken to date, Business core, admission to M. Acct. program or consent of accounting graduate director. Legal issues from the common law and appropriate statutes applicable to the public practice of accounting. The professional responsibilities and ethics of a practicing CPA.

G 675 Contemporary Accounting Problems 4 cr. Offered first summer session. Prereq. or coreq., cumulative GPA of 3.0 or better in all accounting fundamental courses taken to date, student must be in good academic standing, ACTG 611, 615, 631, 641, and 661. Integration of accounting theory and practice. Primarily for the student preparing to take the uniform CPA examination. Graded only credit/no credit.

G 694 Seminar 3 cr. (R-15) Offered intermittently. Prereq., graduate student in business or consent of business graduate director. Selected topics in accounting.

G 696 Independent Study Variable cr. (R-9) Offered every term. Prereq., graduate student in business or consent of business graduate director and consent of instr. Directed study of individual or small groups of students in topics not available in scheduled classes.

G 698 Internship Variable cr. (R-6) Offered every term. Prereq., graduate student in business or consent of business graduate director and consent of instr. Placements with private or governmental organizations for practical training. Written reports required.

G 699 Thesis Variable cr. (R-6) Offered every term. Prereq., graduate student in business or consent of business graduate director. Grade option credit/no credit only.

Business Administration (BADM)

U 100S Introduction to Business 3 cr. Offered every term. Nature of business enterprise; role of business in society; problems confronting business management; career opportunities in business. Open to non-business majors and business majors of freshman or sophomore standing only. Business majors are advised to register for the course their freshman year. Credit not allowed for both MIS 100S, IS 100S, BADM 100S and BUS 103S.

U 195 Special Topics Variable cr. (R-6) Offered intermittently. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 196 Independent Study Variable cr. (R-6) Offered intermittently.

U 257 Business Law 3 cr. Offered every term. An analysis of the legal and ethical implications of domestic and international commercial transactions. Credit not allowed for both BADM 257, BUS 135T, IS 257, MIS 257.

U 295 Special Topics 1-6 cr. (R-6) Offered intermittently. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

UG 495 Special Topics Variable cr. (R-9) Offered intermittently. Prereq., junior standing in Business and consent of instr. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

Finance (FIN)

U 228 Personal Financial Planning and Investment 3 cr. Offered intermittently. Concepts, strategies and techniques in analyzing financial situations and investment opportunities from the individual's perspective.

U 298 Internship Variable cr. (R-3) Offered every term. Extended classroom experience which provides practical application of classroom

learning during placements within the business community. The student must complete a learning agreement with a faculty member, relating the placement opportunity to his or her field of study. A maximum of 6 credits of Internship (198, 298, 398, 498) may count toward graduation.

UG 301 Analysis of Financial Statements 3 cr. Offered intermittently. Prereq., junior standing in Business. Analysis of balance sheets, income and cash flow statements and statements of owners' equity in terms of structure, strategy and performance of the company being analyzed. Emphasis is on the use rather than preparation of financial statements.

U 321 Real Estate Fundamentals 3 cr. Offered intermittently. Prereq., junior standing in Business and FIN 322, or consent of instr. Introduction to the principles and practices of real estate. Includes the study of real estate law, financing, valuation, brokerage and land use.

U 322 Business Finance 3 cr. Offered every term. Prereq., junior standing in Business. The methodology and practice of business financial decisions.

U 394 Undergraduate Seminar Variable cr. (R-6) Offered intermittently. Prereq., junior standing in Business and consent of instr.

U 395 Special Topics Variable cr. (R-9) Offered intermittently. Prereq., junior standing in Business and consent of instr. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 396 Independent Study Variable cr. (R-6) Offered every term. Prereq., junior standing in Business and consent of instr.

UG 410 \$50,000 Portfolio 3 cr. Offered autumn. Prereq., junior standing in Business, grade of C or better in FIN 322, and consent of department chair. Under the guidance of a broker, students manage a diversified investment portfolio for a semester. Students analyze and discuss investment opportunities and implement their decisions.

UG 420 Investments 3 cr. Offered autumn. Prereq., junior standing in Business, grade of C or better in FIN 322 or consent of instr. Principles, practices and methodology in investment analysis and portfolio management.

UG 424 Financial Markets 3 cr. Offered spring. Prereq., junior standing in Business, grade of C or better in FIN 322, or consent of instr. Operations and analysis of the national and international money and capital markets, and financial institutions.

UG 429 Financial Management I: Theory and Analysis 3 cr. Offered spring. Prereq., junior standing in Business, grade of C or better in FIN 322 or consent of instr. Understanding the practice of business investment and working capital decisions. Computer models and cases used to demonstrate the management process.

UG 439 Financial Management II: Analysis and Problems 3 cr. Offered autumn. Prereq., junior standing in Business, grade of C or better in FIN 322 or consent of instr. Raising capital, capital structure issues and debt and equity markets. UG 450 Banking 3 cr. Offered autumn or spring. Prereq., junior standing in Business, grade of C or better in FIN 322, or consent of instr. The financial management of banking institutions including financial analysis, interest rate risk and loan portfolio management. Students manage a bank within a simulated bank community.

UG 450 Banking 3 cr. Offered autumn or spring. Prereq., junior standing in Business, grade of C or better in FIN 322, or consent of instr. The financial management of banking institutions including financial analysis, interest rate risk and loan portfolio management. Students manage a bank within a simulated bank community.

UG 473 Multinational Financial Management and Accounting 3 cr. Offered autumn or spring. Prereq., junior standing in Business, grade of C or better in FIN 322, or consent of instr. Students are strongly encouraged to complete MGMT 368 prior to FIN 473. Financial skills required of corporate executives in international business. Topics may include differences in global accounting practices and the resulting effects on multinational corporations.

UG 494 Seminar Variable cr. (R-6) Offered intermittently. Prereq., junior standing in Business and consent of instr.

UG 495 Special Topics Variable cr. (R-9) Offered intermittently. Prereq., junior standing in Business and consent of instr. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 496 Independent Study Variable cr. (R-6) Offered every term. Prereq., junior standing in Business and consent of instr.

U 498 Finance Internship Variable cr. Offered every term. Prereq., junior standing in Business and consent of instr. Students are placed with private or governmental organizations to receive on-the-job training. Written reports are required. A maximum of 6 credits of Internship (198, 298, 398, 498) may count toward graduation.

G 522 Principles of Financial Analysis 3 cr. Offered summer. Prereq., admission to M.B.A. or M.Acct. program or graduate standing with consent of graduate business program director; grade of B or better in ACTG 509. Introduction to principles of microeconomics and financial management and the application of these principles to business decisions. Topics include supply and demand, market demand, theory of the firm, theories of competition, financial analysis, time value of money, theories of risk and return, stock and bond valuation and capital budgeting.

G 681 Financial Management 2 cr. Offered spring. Prereq., admission to the M.B.A. and ACTG 605 or admission to the M.Acct.

programs. Advanced theory and analysis in corporate financial management.

G 694 Seminar Variable cr. (R-15) Offered intermittently. Prereq., graduate student in business or consent of business graduate director. Selected topics in finance.

Management Information Systems (MIS)

U 100S Introduction to Business 3 cr. Same as BADM 100S. Offered every term. Nature of business enterprise; role of business in society; problems confronting business management; career opportunities in business. Open to non-business majors and business majors of freshman or sophomore standing only. Business majors are advised to register for the course their freshman year. Credit not allowed for both IS 100S, BADM 100S and BUS 103S.

U 195 Special Topics 1-6 cr. (R-6) Offered intermittently. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 196 Independent Study 1-3 cr. (R-3) Offered every term. Prereq., consent of instr.

U 257 Business Law 3 cr. Offered every term. An analysis of the legal and ethical implications of domestic and international commercial transactions. Credit not allowed for both BUS 135T, IS 257, MIS 257.

U 270 Management Information Systems 3 cr. Offered every term. Prereq., CS 172. Introduces the development, use, and management of computer-based information systems.

U 296 Independent Study 1-3 cr. (R-3) Offered every term. Prereq., consent of instr.

U 298 Internship 1-3 cr. (R-3) Offered every term. Extended classroom experience which provides practical application of classroom learning during placements within the business community. The student must complete a learning agreement with a faculty member, relating the placement opportunity to his or her field of study. A maximum of 6 credits of Internship (198, 298, 398, 498) may count toward graduation.

U 341 Operations Management 3 cr. Offered every term. Prereq., junior standing in Business. A survey of the processes that organizations, public or private, use to produce goods and services. Includes management science topics.

UG 370 Database Management Systems 3 cr. Offered autumn and spring. Prereq., junior standing in Business. Information systems design and implementation within a database management system environment. Topics include data models, structured and object design, relational, hierarchical, network and object-oriented models.

U 371 Business Application Development 3 cr. Offered autumn and spring. Prereq., junior standing in Business. Provides an understanding of algorithm development, programming, computer concepts and the design and application of data and file structures.

U 372 Telecommunications Management 3 cr. Offered spring. Prereq., junior standing in Business. Provides in-depth knowledge of data communications and networking requirements including telecommunications technologies, hardware and software. Emphasis on the analysis and design of networking applications in business.

UG 373 Business Systems Analysis and Design 3 cr. Offered autumn. Prereq., junior standing in Business. Provides an understanding of the systems development and modification process including requirements determination, logical design, physical design, test planning, implementation planning and performance evaluation.

U 394 Undergraduate Seminar Variable cr. (R-3) Offered intermittently. Prereq., junior standing in Business and consent of instr.

U 395 Special Topics 1-9 cr. (R-9) Offered intermittently. Prereq., junior standing in Business or consent of instr. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 396 Independent Study 1-6 cr. (R-6) Offered every term. Prereq., junior standing in Business and consent of instr.

UG 448 Management Game 3 cr. Offered intermittently. Prereq., senior standing in Business, all business core, or consent of instr. Simulation of a large business organization in which students make executive-level decisions in the areas of production, marketing, finance, human resources and organization.

UG 453 Manufacturing Planning and Control Systems 3 cr. Offered intermittently. Prereq., MIS 341, junior standing in Business, or consent of instr. Principles and techniques of production scheduling and inventory control. Systems for setting strategic and tactical objectives, accomplishing detailed material and capacity plans, and establishing and executing shop floor priorities.

UG 471 Fundamentals of Network Management 3 cr. Offered intermittently. Prereq., junior standing in Business and MIS 372. Current topics will focus on the design, installation, configuration, and operation of local area networks. Includes a hands-on lab to demonstrate the concepts.

UG 472 Advanced Network Management 3 cr. Offered intermittently. Prereq., junior standing in Business, MIS 372, and MIS 471. Focuses on network security, directory services, and network infrastructure. Includes a hands-on lab to demonstrate the concepts.

UG 474 Quality Management Systems 3 cr. Offered intermittently. Prereq., junior standing in Business. Focus on the primary objectives of world class organizations, i.e., teamwork, customer focus and continuous improvement. TQM, JIT, and SPC are discussed in detail.

UG 475 Advanced Technology Support 3 cr. Offered intermittently. Prereq., junior standing in Business and consent of instr. Project oriented class covering varying aspects of technical support in a business environment. Topics may include hardware and software support, helpdesk operations, operating systems, AS400 operations, and local and wide area networking.

UG 476 Project Management 3 cr. Offered every term Prereq., junior standing in Business and MIS 370, 371 and 373. Emphasis on project planning, team selection models, and project management techniques. A software package is used to demonstrate how projects are planned, managed, monitored, and controlled.

UG 477 Multimedia Development for Business 3 cr. Offered intermittently. Prereq., junior standing in Business and consent of instr. Focus on high-tech multimedia tools to develop marketing and promotional materials for a business or organization.

UG 478 Electronic Commerce 3 cr. Offered intermittently. Prereq., junior standing in Business. Focuses on the capabilities of the Internet to support and enable commerce. Provides a managerial perspective on topics including effective web site design, emerging technologies, business models, infrastructure architectures, and security.

U 491 Information Systems Practicum 3 cr. Offered every term. Prereq., junior standing in Business and consent of instr. Practical hands-on experience with area organizations. Provides application of classroom learning.

UG 494 Seminar 1-6 cr. (R-6) Offered intermittently. Prereq., junior standing in Business and consent of instr.

UG 495 Special Topics 1-9 cr. (R-9) Offered autumn and spring. Prereq., junior standing in Business or consent of instr. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 496 Independent Study 1-6 cr. (R-6) Offered every term. Prereq., junior standing in Business and consent of instr.

U 498 Information Systems Internship 1-6 cr. (R-6) Offered every term. Prereq., junior standing in Business and consent of instr. Extended classroom experience which provides practical application of classroom learning during placements off campus. Prior approval must be obtained from the faculty supervisor and the Internship Services office. A maximum of 6 credits of Internship (198, 298, 398, 498) may count toward graduation.

G 541 Systems and Operations 3 cr. Offered spring. prereq., admission to M.B.A. or M.Acct. program or graduate standing with consent of graduate business program director; grade of B or better in MKTG 560. Design and use of information systems to meet the tactical and strategic needs of an enterprise, particularly within the operations function. Topics include systems analysis, data and process modeling, database designs, manufacturing planning and control, forecasting, and quality management.

G 571 Enterprise Modeling 2 cr. Offered autumn. Prereq., graduate standing. Explores knowledge management systems, data warehouses, data mining, ERP, SANS, and data distribution. Focuses on management; does not require a technical background.

G 572 IT Strategy and Leadership 2 cr. Offered autumn. Prereq., graduate standing. Explores how alignment of IT infrastructure and capabilities can achieve competitive advantage with an industry. Includes the role of IT management in leading change, managing decisions and integrating information systems across the organization. Focuses on management; does not require a technical background.

G 573 Business Processes and Security 2 cr. Offered summer. Prereq., graduate standing. Analyzes business processes and the security challenges created from the emergence of new technology. Includes the effect of legal, regulatory and security technology on policy development. Focuses on management; does not require a technical background.

G 574 Management of Information Systems 2 cr. Offered autumn. Prereq., admission to the M.B.A. or M.Acct. program and MGMT 604 or IS 571 and 572. The tactical/operational responsibilities and roles of the CIO. Includes governance issues, supporting the learning organization, managing the technologies, and managing the development of systems. Focuses on management; does not require a technical background.

G 575 Fundamentals of Consulting 2 cr. Offered spring. Prereq., graduate standing. The technical, interpersonal, and consulting skills necessary to effectively work with clients. Focuses on management; does not require a technical background.

G 650 Quantitative Analysis 2 cr. Offered spring. Prereq., admission to the M.B.A. or M.Acct. programs. Quantitative methods supporting managerial decision-making. Theory and logic underlying such methods as linear programming and simulation. Solution of complex problems and practice of interpersonal skills in team projects.

Management (MGMT)

U 101 Introduction to the Entertainment Business 3 cr. Offered autumn and spring. Open to non-business majors. Designed to provide basic distinctions and concepts necessary for understanding various business aspects that underpin the business of entertainment as well as

most other businesses, regardless of context.

U 195 Special Topics Variable cr. (R-6) Offered intermittently. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 196 Independent Study Variable cr. (R-3) Offered every term. Prereq., consent of instr.

U 295 Special Topics 1-6 cr. (R-9) Offered intermittently. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 296 Independent Study Variable cr. (R-3) Offered every term. Prereq., consent of instr.

U 298 Internship Variable cr. (R-3) Offered every term. Extended classroom experience which provides practical application of classroom learning during placements within the business community. The student must complete a learning agreement with a faculty member, relating the placement opportunity to his or her field of study. A maximum of 6 credits of Internship (198, 298, 398, 498) may count toward graduation.

U 320E Business Ethics 3 cr. Offered autumn and spring. Prereq., junior standing in Business. Business organizations and their relationship to the external environment and various stakeholders. Focuses on responsibilities to society and their impact on decision making, with particular emphasis on business ethics and values.

U 340S Management and Organizational Behavior 3 cr. Offered every term. Prereq., junior standing in Business. An intensive examination of the fundamentals of management and organization supported by the application of behavioral science principles to the management of people in organizations.

UG 344 Human Resource Management 3 cr. Offered every term. Prereq., junior standing in Business, MGMT 340S; PSYX 100S (PSYC 100S) recommended. Examines the personnel function in business organizations, with emphasis on staffing, equal opportunity employment, job design, training and development, performance appraisal, compensation, and labor-management relations. Includes case analyses and experiential exercises.

UG 348 Entrepreneurship 3 cr. Offered autumn and spring. Prereq., junior standing in Business, FIN 322, MGMT 340S, MKTG 360. Focuses on starting and managing a growing business. Topics include recognizing business opportunities, setting strategy for the firm, raising capital, marketing new products, and organizing a management team. Students write a business plan for themselves or for a local entrepreneur.

UG 368 International Business 3 cr. Offered every term. Prereq., junior standing in Business. Analysis of business in diverse parts of the globe. Examines the impact of socio-economic, political, legal, educational, and cultural factors on management.

U 394 Undergraduate Seminar Variable cr. (R-3) Offered intermittently. Prereq., junior standing in Business and consent of instr.

U 395 Special Topics Variable cr. (R-9) Offered intermittently. Prereq., junior standing in Business or consent of instr. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 396 Independent Study Variable cr. (R-6) Offered every term. Prereq. junior standing in Business and consent of instr.

UG 401 Event Management 3 cr. Offered fall. Prereq., junior standing and consent of instructor; open to non-business majors. Students are introduced to skills that are necessary for managing entertainment events. Topics include: market research; artist research; negotiating events; producing live events; and working with community and non-profit organizations. Students will develop and participate in several live events throughout the semester.

UG 402 Principles of Entertainment Management I 3cr. Offered spring. Prereq., junior standing and consent of instructor; open to non-business majors. Students are introduced to the fundamental aspects of the entertainment business. Topics include: artist development and management; productions; promotions; and venue management and marketing. Students will produce an artist development plan.

UG 403 Principles of Entertainment Management II 3 cr. Offered spring. Prereq., junior standing, MGMT 402, and consent of instructor; open to non-business majors. Students build on the concepts learned in MGMT 402. Topics include: tour development and marketing; agency relations and responsibilities; and new forms of entertainment media and distribution. Students will produce an event management plan.

UG 420 Leadership and Motivation 3 cr. Offered spring. Prereq., junior standing in Business and MGMT 340S. Study of fundamental concepts, theories, and models of leadership and motivation. Selected topics include: trait and behavioral theories of leadership, charismatic and transformational leadership, power and influence, emotions and justice perceptions in motivation, expectancy and equity theories.

UG 430 Business Negotiations 3 cr. Offered intermittently. Prereq., junior standing in Business. Theories and processes of negotiation in various business settings. Theories and concepts of negotiation presented through illustrative case studies proven to increase the value of negotiated deals. Students become cognizant of their instinctive negotiation styles and build on their accumulative knowledge progressing to sophisticated skills such as multiparty negotiation, mediation and arbitration.

UG 444 Management Communications 3 cr. Offered autumn and spring. Prereq., junior standing in Business. Focuses on internal and external business communications. Selected topics include: developing communications strategies, designing and conducting communications audits, selecting appropriate message vehicles, orchestrating presentations, and management press relations.

UG 445 Small Business Management and Strategic Planning 3 cr. Offered autumn and spring. Prereq., senior standing in Business, all business core. Application of the concepts of strategic management to small businesses. Integrates the functional areas of management, marketing, finance and accounting. Students work with local businesses in a consulting role and are required to write a consulting report. Credit not allowed for both MGMT 445 and 446.

UG 446 Strategic Management 3 cr. Offered every term. Prereq., senior standing in Business, all business core. Integration of the functional areas of management, marketing, finance and accounting. Heavy case orientation, class discussions. Industry and competitor analysis and strategy formulation. Credit not allowed for both MGMT 446 and 445.

UG 449 Business Plan Implementation 3 cr. Offered intermittently. Prereq., senior standing in Business; MGMT 348 or an MBA seminar in entrepreneurship. Development and implementation of a business plan through the complete sequence of steps required for financing and actual startup of a business enterprise.

UG 457 Entrepreneurship for Non-Business Students 3 cr. Offered intermittently. Prereq., junior standing; open to non-business majors only. Focuses on starting and managing a growing business. Topics include recognizing business opportunities, setting strategy for the firm, raising capital, marketing new products, and organizing a management team. Students write a business plan for starting a business of their choice.

UG 458 Advanced Entrepreneurship Seminar 3 cr. Prereq., junior standing, MGMT 457 for non-business majors, MGMT 348 or concurrent enrollment in MGMT 348 for Business majors. Extends previous course work in entrepreneurship with focus on managing and marketing a growing business, legal and technology issues for entrepreneurs, and financing new ventures. Course utilizes local and regional experts in the field of entrepreneurship to deliver course content under the supervision of UM instructor. Students refine their existing business plan and participate in business plan competition or write case analyses.

UG 465 World Trade and Commerce 3 cr. Offered every term. Prereq., junior standing in Business and consent of instr. A practical hands-on approach to understanding the complexities and intricacies of successfully working in the new global marketplace. Classes are supported by work assignments at the Montana World Trade Center.

UG 480 Cross-Cultural Management 3 cr. Offered autumn. Prereq., junior standing in Business. Study of issues related to cultural diversity within the work force and the problems inherent in the management of a firm's activities on an international scale.

UG 485 Seminar in Contemporary International Issues 3 cr. Offered spring. Prereq., junior standing in Business, MGMT 368; recommended prereq., FIN 473, MGMT 480. Focus on the application, synthesis and integration of business concepts in the international business community.

UG 494 Seminar Variable cr. (R-6) Offered intermittently. Prereq., junior standing in Business and consent of instr.

UG 495 Special Topics Variable cr. (R-9) Offered autumn and spring. Prereq., junior standing in Business or consent of instr. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 496 Independent Study Variable cr. (R-6) Offered every term. Prereq., junior standing in Business and consent of instr.

U 498 Management Internship Variable cr. Offered every term. Prereq., junior standing in Business and consent of instr. Extended classroom experience which provides practical application of classroom learning during placements off campus. Prior approval must be obtained from the faculty supervisor and the Internship Services office. A maximum of 6 credits of Internship (198, 298, 398, 498) may count toward graduation.

G 540 Management and the Legal System 3 cr. Offered autumn. Prereq., admission to the M.B.A. or M.Acct. programs. Basic management principles, exploration of concepts such as strategic planning, goal-setting and giving feedback, leadership, motivation, and reward systems. Law as it relates to doing business in the global environment; ethical dimensions of business decision-making.

G 595 Special Topics 1-9 cr. (R-9) Offered intermittently. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

G 640 Organizational Behavior 2 cr. Offered autumn. Prereq., admission to the M.B.A. or M.Acct. programs. Professionally oriented strategic overview of intrapersonal, interpersonal, and leadership skills for employees, management, and organizational designers. Topics include diversity, communication, motivation, groups/teams, culture and structure.

G 665 Strategic Management Seminar 2 cr. Offered spring. prereq., admission to the M.B.A. or M.Acct. program and ACTG 605, MIS 574, MGMT 604, MGMT 640 and MKTG 660. Analysis of the firm within its industry and the structure of the industry; competitive positioning and competitor analysis; decision-making under conditions of uncertainty; developing a competitive advantage in international markets.

G 685 International Business 2 cr. Offered spring. Prereq., admission to the M.B.A. or M.Acct. programs. Review and analysis of

international trade theories and institutions, the role of the multinational enterprise (MNE) in global trade and how the MNEs operate in a global setting.

Marketing (MKTG)

U 195 Special Topics 1-6 cr. (R-6) Offered intermittently. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 196 Independent Study 1-3 cr. (R-3) Offered every term. Prereq., consent of instr.

U 296 Independent Study 1-3 cr. (R-3) Offered every term. Prereq., consent of instr.

U 298 Internship 1-3 cr. (R-3) Offered every term. Extended classroom experience which provides practical application of classroom learning during placements within the business community. The student must complete a learning agreement with a faculty member, relating the placement opportunity to his or her field of study. A maximum of 6 credits of Internship (198, 298, 398, 498) may count toward graduation.

U 360 Marketing Principles 3 cr. Offered every term. Prereq., junior standing in Business. The marketing environment product, price, distribution, and promotion strategies including government regulation and marketing ethics.

UG 362 Consumer Behavior 3 cr. Offered autumn and spring. Prereq., junior standing in Business and MKTG 360; PSYX 100S (PSYC 100S) and 230S (PSYC 240S) recommended. A behavioral analysis of consumer decision making and of the factors influencing consumer decisions, i.e., those decisions directly involved with the obtaining of economic goods and services.

UG 363 Marketing Communications 3 cr. Offered autumn and spring. Prereq., junior standing in Business, MKTG 360. An integrated course in promotion strategy. Topics include advertising message design, media selection, promotions, public relations, personal selling, and other selected topics.

UG 366 Marketing Research 3 cr. Offered autumn and spring. Prereq., junior standing in Business, MKTG 360. Emphasis on data acquisition and analysis for improved decision making in marketing. Topics include problem definition; secondary data; primary data via observation, interrogation and experimentation; data analysis; written and oral reports. May include field project.

U 369 Advertising Competition 3 cr. (R-6) Offered intermittently. Prereq., junior standing in Business, MKTG 360. An experiential course in the strategy, research, and execution of an integrated marketing communications plan. Students' work culminates in the American Association of Advertising's National Student Advertising Competition.

U 394 Undergraduate Seminar 1-3 cr. (R-3) Offered intermittently. Prereq., junior standing in Business and consent of instr.

U 395 Special Topics 1-9 cr. (R-9) Offered intermittently. Prereq., junior standing in Business or consent of instr. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 396 Independent Study 1-6 cr. (R-6) Offered every term. Prereq., junior standing in Business and consent of instr.

UG 411 Services and Relationship Marketing 3 cr. Offered intermittently. Prereq., junior standing in Business and MKTG 360. Service marketing integrates marketing concepts and techniques for organizations whose core product is service; topics include quality service delivery, customer attraction and retention, and relationship marketing. Focus is on service fields such as financial, healthcare, and communication services.

UG 412 Nonprofit Marketing 3 cr. Offered intermittently. Prereq., junior standing in Business and MKTG 360. Integration of core concepts of marketing into philanthropic and other nonprofit organizations. Includes strategies for large-scale enterprises such as unions, educational and religious institutions to small organizations that provide local support such as cultural services, human and environmental services. Student work with nonprofit organizations creating marketing communications plans in an experiential learning environment.

U 413 Sports Marketing 3 cr. Offered intermittently. Prereq., junior standing in Business, MKTG 360. Examines the marketing of sports products and non-sports products using sports as a platform. Topics include the use of traditional marketing strategies as well as the use of sponsorship strategies including endorsements, venue naming rights, and licensing.

UG 460 Marketing of High-Technology Products and Innovations 3 cr. Offered autumn. Prereq., MKTG 360; marketing major or consent of instr. Exploration of concepts and practices related to marketing in fast-paced environment; draws from a range and diversity of industries and contexts including the Internet.

UG 461 Marketing Management 3 cr. Offered autumn and spring. Prereq., senior standing in Business; MKTG 360, 362, 363, 366. Case analysis in marketing management.

UG 494 Seminar 1-6 cr. (R-6) Offered intermittently. Prereq., junior standing in Business and consent of instr.

UG 495 Special Topics 1-9 cr. (R-9) Offered autumn and spring. Prereq., junior standing in Business or consent of instr. Experimental offerings of visiting professors, experimental offerings of new courses, or one-time offerings of current topics.

U 496 Independent Study 1-6 cr. (R-6) Offered every term. Prereq., junior standing in Business and consent of instr.

U 498 Marketing Internship 1-6 cr. Offered every term. Prereq., junior standing and consent of instr. Extended classroom experience which provides practical application of classroom learning during placements off campus. Prior approval must be obtained from the faculty supervisor and the Internship Services office. A maximum of 6 credits of Internship (198, 298, 398, 498) may count toward graduation.

G 560 Marketing and Applied Business Statistics 3 cr. Offered autumn. Prereq., admission to the M.B.A. or M.Acct. programs or graduate standing with consent of graduate business program director. Introduction to marketing principles to create long-term competitive advantage for an organization. Topics include environmental analysis, marketing planning, segmentation analysis, target marketing, and planning for product, price, promotion and distribution. Business statistic covered including cross-tabs, z-statistics, and the central limit theorem, analysis of variance, regression and correlation analysis.; statistics in context of marketing research and marketing problems.

G 660 Marketing Management 2 cr. Offered autumn. Prereq., admission to the M.B.A. or M.Acct. programs. Marketing decisions faced by managers in a variety of business settings including large corporations, small businesses and not-for-profit organizations.

Master of Business Administration (MBA)

G 601 Career and Leadership Skills Seminar 1 cr. Offered autumn during orientation week. Prereq., admission to the M.B.A. or M.Acct. programs. Provides an intensive orientation and introduction to behavioral skills required to excel in the M.B.A. program and one's business career; structured to create a sense of community among students and faculty and set expectations for future class involvement. Graded only credit/no credit.

G 603 Integrated Project 1 cr. Offered spring. Prereq., admission to the M.B.A. or M.Acct. program and MGMT 665. provides the opportunity to craft strategy, create business models, and integrate tools from previous courses to establish a sustainable competitive advantage in management simulation experience.

G 645 Interpersonal Perspective Seminar Variable cr. (R- 12) Offered every term. Prereq., admission to the M.B.A. or M.Acct. program. Selected topics covering leadership theory and practice, ethics in the workplace, and managerial processes such as motivation, communication, conflict resolution, negotiations, team building, critical thinking, goal setting, and building workforce commitment.

G 655 Technology Perspective Seminar Variable cr. (R-12) Offered every term. Prereq., admission to the M.B.A. or M.Acct. programs. Contemporary issues in information technology with emphasis on how technology is used in business organizations. Topics vary each term and may include electronic commerce on the Internet, decision support technology, electronic media support, advanced spreadsheet applications, accounting applications and quality control systems.

G 694 Seminar Variable cr. (R-15) Offered every term. Prereq., graduate student in business or consent of business graduate director. Selected topics in business.

G 696 Independent Study Variable cr. (R-9) Offered every term. Prereq., graduate student in business or consent of business graduate director and consent of instr. Directed study of individual or small groups of students in topics not available in scheduled classes.

G 698 Internship Variable cr. (R-6) Offered every term. Prereq., graduate student in business or consent of business graduate director and consent of instr. Placements with private or governmental organizations for practical training in business. Written reports required. Grade option credit/no credit only.

G 699 Thesis Variable cr. (R-6) Offered every term. Prereq., graduate student in business or consent of business graduate director.

Faculty

Professors

- Aaron W. Andreason, Ph.D., Brigham Young University, 1975
- Teresa K. Beed, Ph.D., University of Colorado, 1981; C.P.A., Montana, 1973 (Director, M.Acct. Program)
- Gerald E. Evans, Ph.D., Claremont Graduate School, 1985
- Jerry L. Furniss, J.D., University of Idaho, 1980
- Larry D. Gianchetta, Ph.D., Texas A & M, 1974 (Dean)
- Terri L. Herron, Ph.D., University of Texas at Arlington, 1996; C.P.A. Texas, 1987; C.I.S.A., 2000 (Chair, Department of Accounting and Finance)
- Timothy A. Manuel, Ph.D., University of South Carolina, 1988
- Jakki J. Mohr, Ph.D., University of Wisconsin-Madison, 1989
- Jack K. Morton, J.D., The University of Montana, 1971
- Roy W. Regel, Ph.D., University of Colorado, 1985; C.P.A., Colorado, 1973; C.M.A., 1992
- Barbara P. Reider, Ph.D., Kent State University, 1991; C.P.A., Washington, 1992; C.M.A., 1992; C.I.A., 1996; C.F.M., 1998; C.G.F.M., 2002
- Nader H. Shooshtari, Ph.D., Arizona State University, 1983
- Lee N. Tangedahl, Ph.D., University of Colorado, 1976
- Klaus Uhlenbruck, Ph.D., University of Colorado, 1999 (Chair, Department of Management and Marketing)

Associate Professors

- Patrick M. Barkey, Ph.D., University of Michigan, 1986 (Director, Bureau of Business and Economic Research)
- Carol L. Bruneau, Ph.D., University of Arizona, 1997
- Barbara Chaney, Ph.D., University of Georgia, 1997; C.P.A., Illinois, 1983
- Shawn F. Clouse, Ed.D., University of Montana, 2001
- Bruce Costa, Ph.D., Florida State University, 2000
- Anthony J. Crawford, Ph.D., Pennsylvania State University, 1993
- Scott C. Douglas, Ph.D., Florida State University, 2000
- Bambi M. Douma, Ph.D., University of Arizona, 2003 (Director, MBA Program)
- David R. Firth, Ph.D., University of California, Los Angeles, 2003
- Keith J. Jakob, Ph.D., University of Utah, 2000
- Belva L. Jones, Ph.D., Oklahoma State University, 1976 (Chair, Department of Management Information Systems)
- Fengru Li, Ph.D., University of Washington, 1996
- Clayton A. Looney, Ph.D., Washington State University, 2003
- Kenton D. Swift, Ph.D., University of Wisconsin-Madison, 1991; C.P.A., Montana, 1992

Assistant Professors

- Michael R. Braun, Ph.D., University of Massachusetts, Amherst 2006
- Michael V. Harrington, J.D., The University of Montana, 1990 (Associate Dean)
- Joshua Herbold, Ph.D., University of Illinois, Champaign-Urbana, 2005; C.P.A., Illinois, 1995
- Cameron D. Lawrence, Ph.D., London School of Economics, 2005
- Ronald F. Premuroso, Ph.D., Florida Atlantic University, 2008; C.P.A. Florida, 1976
- Simona Stan, Ph.D., University of Missouri-Columbia, 2001

Emeritus Professors

- Bernard J. Bowlen, Ph.D., Iowa State University, 1954 (Maelstrom Air Force Base)
- Michael R. Brown, J.D., The University of Montana, 1969; C.P.A., Montana, 1963
- Bruce P. Budge, Ph.D., University of Minnesota, 1968; C.P.A., Idaho, 1973
- Mary Ellen Campbell, M.A., University of Illinois, 1969
- Gary L. Cleveland, Ph.D., University of Minnesota, 1986
- Robert J. Connole, Ph.D., University of Iowa, 1968
- Richard T. Dailey, Ph.D., Pennsylvania State University, 1968
- Maureen J. Fleming, Ph.D., Southern Illinois University, 1969
- Robert W. Hollmann, Ph.D., University of Washington, 1973
- Jack J. Kempner, Ph.D., Ohio State University, 1956; C.P.A., Montana, 1957
- Clyde W. Neu, Ph.D., University of Minnesota, 1973
- Paul E. Polzin, Ph.D., Michigan State University, 1968 (Director Emeritus, Bureau of Business and Economic Research)
- Thomas J. Steele, Ph.D., Pennsylvania State University, 1974
- Norman E. Taylor, Ph.D., University of Minnesota, 1955
- Joseph A. Weber, Ph.D., University of Minnesota, 1983; C.P.A., Montana, 1975
- Richard P. Withycombe, Ph.D., University of Oregon, 1972

Department of Management Information Systems

Belva L. Jones, Chair

The Department of Management Information Systems offers a major in Major Information Systems within the Bachelor of Science in Business Administration.

Management Information Systems Major

The management information systems curriculum prepares students to manage an organization's information resources. The major focuses on:

- 1) analyzing and managing the flows of information within and across the organization's business processes;
- 2) effectively managing the acquisition and utilization of information technology; and
- 3) using both information and information technology to enhance the organization's strategic advantage.

The knowledge and skills developed in the curriculum lead to careers in consulting, programming, systems analysis and design, database administration, e-commerce, telecommunications, network administration, and project management.

Basic Requirements for Information Systems Major

Required:	Credits
MIS 370 Database Management Systems	3

MIS 371 Business Applications Development	3
MIS 372 Telecommunications Management	3
MIS 373 Systems Analysis and Design	3
MIS 476 Project Management	3
MIS 498 Information Systems Internship or MIS 491 Information Systems Practicum	3

Choose two courses (6 credits) from the following:

MIS 471 Fundamentals of Network Management
MIS 472 Advanced Network Management
MIS 474 Quality Management Systems
MIS 475 Advanced Technology Support
MIS 477 Multimedia Development for Business
MIS 478 Electronic Commerce
MIS 479 Introduction to Consulting
MIS 495 Special Topics(up to 6 credits)
MIS 496 Independent Study (up to 6 credits)
MKTG 460 Marketing of High-Technology Products and Innovations
ACTG 321 (ACCT 310) Accounting Information Systems I
Upper-division computer science (up to 6 credits)
C&I 341 Information Management and Design
C&I 444 Advanced Technology and Supervision
CS 181 Electronic Publishing on the World Wide Web
M 361 (MATH 381) Discrete Optimization
M 362 (MATH 382) Linear Optimization

NOTE: Students completing their major with lower-division classes still must earn a total of 39 upper-division credits to fulfill University requirements.

Department of Management and Marketing

Klaus Uhlenbruck, Chair

The Department of Management and Marketing offers three majors within the Bachelor of Science in Business Administration: International Business, Management, and Marketing.

International Business Major

The international business major provides students with the opportunity to focus on the managerial, economic, cultural, political and social dimensions that will prepare them for functioning in a global business community.

Basic Requirements for International Business Major

Required	Credits
MGMT 368 International Business	3
MGMT 480 Cross-Cultural Management	3
FIN 473 Multinational Financial Management and Accounting	3
And one of the following:	
MGMT 465 World Trade and Commerce	3
MGMT 485 Seminar in Contemporary International Issues	3

Plus the completion of all of the requirements for at least one other functional major area within the School of Business Administration (Accounting, Finance, Information Systems, Management, or Marketing).

Plus 6 credits, approved by the business school's international faculty advisor, and selected from internationally-focused courses, an international exchange, an international internship, or a study abroad program. Students should consider an area/cultural focus, such as Japan, China, Western Europe, Central Europe, Eastern Europe.

Plus four semesters or the equivalent (as determined by the Department of Modern and Classical Languages and Literatures) of any one foreign language is required. It is recommended that students complete the foreign language by the end of their junior year.

Management Major

The management major is designed to provide students with the interpretative, analytical, and integrative skills required in managerial positions in a variety of business and nonprofit organizations.

Basic Requirements for Management Major

Required	Credits
MGMT 344 Human Resource Management	3
MGMT 348 Entrepreneurship	3
MGMT 368 International Business	3
MGMT 420 Leadership and Motivation	3
MGMT 444 Management Communication	3
Plus three (3) courses from the following:	
MGMT 401 Event Management	3
MGMT 402 Principle of Entertainment Management I	3
MGMT 403 Principle of Entertainment Management II	3
MGMT 430 Business Negotiations	3
MGMT 320E Business Ethics	3
MGMT 449 Business Plan Implementation	3
MGMT 458 Advanced Entrepreneurship Seminar	3
MGMT 465 World Trade and Commerce	3
MGMT 480 Cross-Cultural Management	3
MGMT 485 Seminar in Contemporary International Issues	3
MGMT 495 Special Topics	3
MGMT 498 Management Internship	3 only
Courses recommended outside of Business:	
PSYX 360S (PSYC 350S) Social Psychology*	3
ECNS 312 (ECON 323) Labor Economics*	3
ECNS 324 (ECON 324) Industrial Relations*	3

*Check course descriptions for prerequisites.

Marketing Major

The marketing major provides students with knowledge and skills required in the process of marketing products, services, or ideas. The contemporary role of marketing in society is treated from various perspectives, including functional and institutional analysis, along with the application of decision making tools.

Basic Requirements for Marketing Major

Required	Credits
MGMT 368 International Business	3
MKTG 362** Consumer Behavior	3
MKTG 363** Marketing Communication	3
MKTG 366** Marketing Research	3
MKTG 461 Marketing Management	3
Nine (9) credits from the following:	
MKTG 369 Advertising Competition	3-6
MKTG 410 Marketing Channels	3
MKTG 411 Services and Relationship Marketing	3
MKTG 412 Nonprofit Marketing	3
MKTG 460 Marketing of High-Technology Products and Innovations	3
MKTG 495 Special Topics	3
MKTG 498 Marketing Internship	3 only
MGMT 444 Management Communication	3
Courses recommended outside of Business:	
PSYX 360S (PSYC 350S) Social Psychology*	3
RECM 483 Commercial Recreation, Marketing and Tourism*	3
MAR 111A Fundamentals of Media Arts Production	3
CS 181 Electronic Publishing on the World Wide Web	3

*Please check course descriptions for prerequisites.

**MKTG 362, 363, and 366 are prerequisites for MKTG 461.

Suggested Course of Study

For all business majors:

First Year	A	S
MIS 100S Introduction to Business	3	-
COMM 111A Introduction to Public Speaking	-	3
CS 172 Computer Modeling	-	3
ECNS 201S (ECON 111S) Principles of Microeconomics	3	-
ECNS 202S (ECON 112S) Principles of Macroeconomics	-	3
WRIT 101 (ENEX 101) Composition	3	-
M 115 (MATH 117) Probability and Linear Math	3	-
OR for Finance majors, M 162 (MATH 150), Applied Calculus	4	-
Electives or General Education	3	6
	15-16	15
Second Year	A	S
ACTG 201 (ACCT 201) Principles of Financial Accounting	3	-
ACTG 202 (ACCT 202) Principles of Managerial Accounting	-	3
STAT 216 (MATH 241) Introduction Statistics	4	-
MIS 257 Business Law	-	3
MIS 270 Management Information Systems	-	3
Electives and General Education	8	6
	15	15

Individual programs may differ from the suggested course of study to better accomplish the needs of the particular student.

Department of Communicative Science and Disorders

- [Special Degree Requirements](#)
- [Suggested Course of Study](#)
- [Courses](#)
- [Faculty](#)

Al Yonovitz, Chair

Graduates of the Undergraduate Program in Communicative Sciences and Disorders are equipped to pursue graduate study in speech-language pathology, audiology, various education specialties, business, and health care as well as such fields as developmental and cognitive psychology.

Both speech-language pathology and audiology require graduate-level degrees for professional practice. Students who graduate with a Bachelor of Arts degree and prefer not to enter a graduate program often pursue careers in fields that include human services, education, and business.

Special Degree Requirements

Refer to graduation requirements listed previously in the catalog. See index.

Requirements for a Bachelor of Arts with a major in Communicative Sciences and Disorders

To graduate with a degree in Communicative Sciences and Disorders, the student must complete 42 total CSD credits with 30 of those credits in courses numbered 300 or above. Students must also successfully complete all out of department required courses (see below). The Upper division Writing Expectation must be met by successfully completing CSD 430 and 440.

Required courses within Department (42 crs.):

- CSD U 110 - The Field of CSD.....3
- CSD U 210 - Speech and Language Development.....3
- CSD U 221 - Fundamentals of Acoustics: Applications in Speech, Hearing & Language.....3